

WSBA CLE #26513 WEB



Expanding Access to Legal Services with Alternative Fee Options

MONDAY, AUGUST 24, 2026

Approved for 2.0 CLE credits (0.5 Ethics + 1.5 Other).

\$99 - Standard

\$79 - New Members*

Washington State Bar Association

1325 Fourth Ave., Suite 600 | Seattle, WA 98101

**WEBCAST
ONLY**

DESCRIPTION

Traditional options for billing a client, including costs per hour or retainers, inevitably bar many individuals from accessing legal services. Join seasoned practitioners as they share insight into more accessible options: flat fee, subscription, and pay-as-you-go. Sandra Schilling, Professional Responsibility Counsel at the WSBA, will also share applicable RPCs and ethics opinions related to billing.

MODERATOR

Jordan Couch – *Palace Law Firm, University Place*

SCHEDULE

1:10 p.m. > Webcast Log-In Opens

1:25 p.m. > Welcome and Introductions

- **Jordan Couch** – *Palace Law Firm, University Place*

1:30 p.m. > Professional and Ethical Considerations for Alternative Fee Models

30 minutes, 0.5 credits Ethics

This session will explore the ethical considerations that arise with alternative fee models, including subscription, flat fees, and pay as you go approaches. Presenter will provide practical guidance utilizing the Rules of Professional Conduct and ethics opinions.

- **Sandra Schilling** – *Washington State Bar Association, Seattle*

2:00 p.m. > Alternative Fee Options for Better Lawyer and Client Experience

90 minutes, 1.5 credits Other

Traditional billing can create barriers for clients and challenges for lawyers. Ethical alternatives such as pay-as-you-go, flat fees, and subscription models can increase access to services while reducing uncollected fees and simplifying billing. Experienced practitioners will discuss how these approaches work in practice and the considerations involved in adopting them.

- **Ruby Powers** – *Powers Law Group, P.C., Houston, TX*
- **Mark Baumann** – *Mark K Baumann, Attorney at Law P.S., Port Angeles*
- **Kimberly Bennett** – *Fidu, Atlanta, GA*
- **Melissa Hall** – *Smol Law PLLC, Seattle*
- **Moderator: Jordan Couch** – *Palace Law Firm, University Place*

3:30 p.m. > Adjourn • Complete Online Evaluations

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REGISTRATION

To register online, please go to the [registration page](#). Click to add to cart and complete your purchase. You may pay by credit card, or via ACH. Alternatively, you may print and mail an invoice seven business days prior to the program along with your check payable to WSBA. Credit card payments by mail or fax are no longer accepted. Note, our service provider will charge you a separate, non-refundable transaction fee of 2.5% on all bank card transactions.

Effective Oct. 1, 2025, applicable sales tax will be applied to all live seminar registrations (in-person or virtual). For more information, refer to changes to [Washington sales tax law](#).

If special accommodations are needed, please email cle@wsba.org or call toll-free at 1-800-945-9722.

☐ Please omit my name from the networking list made available to exhibitors and/or attendees.

PRICING INFORMATION

☐ **#26513 WEB, attend via webcast, 8/24/26**

☐ \$99 - Standard

☐ \$79 - New Members*

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