



Personal Injury— Keeping Up with the Basics

THURSDAY, AUGUST 20, 2026

Approved for 5.5 CLE credits (4.5 Law & Legal Procedure + 1.0 Ethics).
\$275 - Standard
\$245 - New Members*

Washington State Bar Association
1325 Fourth Ave., Suite 600 | Seattle, WA 98101

WEBCAST
ONLY

DESCRIPTION

Join an esteemed group of practitioners as they share their experience and evaluate the ever-evolving arena of personal injury cases. This seminar will explore the art and skill of negotiation, application of concrete tools and decision points throughout the lifetime of a case, processing medical bills and records, handling insurance claims and evaluating potential sources of recovery. Curriculum will focus on breaking down the steps of the process to serve as robust refresher as well as an opportunity for new practitioners to categorize and apply the processes integral to case resolution.

FACULTY

Jason A. Baker - Law Offices of Jason A. Baker, PLLC, Issaquah
Michael Kittleson - Le & Kittleson, Renton
Rebecca Graham - Maxwell Graham, PS, Issaquah
Michael Maxwell - Maxwell Graham, PS, Issaquah
Leah S. Snyder - Ember Law PLLC, Seattle

SCHEDULE

8:10 a.m. > Webcast Log-In Opens

8:25 a.m. > Welcome and Introductions

- Jennifer Holderman - Washington State Bar Association, Seattle

8:30 a.m. > From First Call to Final Check:

A Working Blueprint for the Washington PI Case

75 minutes, 1.25 credits L&LP

Some CLEs teach the law. This one delivers the workflow. We'll take a single Washington personal injury matter from the intake call to the settlement check, stopping at every decision point that actually determines outcomes: what to capture in the first ten minutes, how to run PIP without losing the coverage fight, when discovery earns its cost, and how to build the file backward from the demand. You'll see the real checklists, templates, and judgment calls—including where the tools help and where they don't.

- Jason A. Baker - Law Offices of Jason A. Baker, PLLC, Issaquah

9:45 a.m. > Locating the Potential Sources of Recovery

60 minutes, 1.0 credits L&LP

During this session, Michael will provide an in-depth look at finding all available insurance policies and potential defendants to maximize your client's recovery.

- Michael Kittleson - Le & Kittleson, Renton

10:45 a.m. > BREAK

11:00 a.m. > Personal Injury Attorneys and Trust Accounts

60 minutes, 1.0 credits Ethics

What's the biggest reason attorneys get in trouble with the Bar? You got it, your trust account. How to keep your trust account, and your firm squeaky clean so that you never need to worry about an audit.

- Rebecca Graham - Maxwell Graham, PS, Issaquah

12:00 p.m. > LUNCH

1:00 p.m. > Insurance Coverage—A Deeper Dive

60 minutes, 1.0 credits L&LP

During this session, Leah will discuss the ins and outs of dealing with insurance companies and reviewing requirements for third, UIM and PIP carriers.

- Leah S. Snyder - Ember Law PLLC, Seattle

2:00 p.m. > 48 Adages for Plaintiff Personal Injury Attorneys

75 minutes, 1.25 credits L&LP

Mike believes that mindset training is the most important, but most unappreciated facet of personal injury practice. Many attorneys enter plaintiff work with mistaken assumptions about the skills they need to survive and thrive. Insurance companies and government defendants reward pessimism, reliability, and subject matter competence, but do not want, like, or trust anyone who is strong on optimism, creativity, imagination, and compassion. The best archetype of the successful plaintiff lawyer is the "compassionate warrior and teacher," driven by compassion for the client and committed to strengthening mental toughness, resilience, and drive. The adages were written with this in mind.

- Michael Maxwell - Maxwell Graham, PS, Issaquah

3:15 p.m. > Adjourn • Complete Online Evaluations

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Thursday, August 20, 2026 • #26698 WEB

REGISTRATION

To register online, please go to the [registration page](#). Click to add to cart and complete your purchase. You may pay by credit card, or via ACH. Alternatively, you may print and mail an invoice seven business days prior to the program along with your check payable to WSBA. Credit card payments by mail or fax are no longer accepted. Note, our service provider will charge you a separate, non-refundable transaction fee of 2.5% on all bank card transactions.

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If special accommodations are needed, please email cle@wsba.org or call toll-free at 1-800-945-9722.

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PRICING INFORMATION

☐ **#26698 WEB, attend via webcast, 8/20/26**

- ☐ \$275 - Standard
- ☐ \$245 - New Members*

**Active members of the Washington State Bar Association will be considered New Members through the calendar end of the tenth year following admittance to practice in the state. The store will automatically discount registration, if applicable, during checkout.*

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